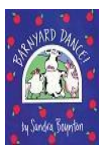

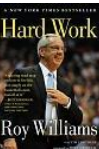




	JHA Vendor	Start	End Date	Promo code on order	Details
	baggallini		12/31/11	Fall 2011 Guaranteed Sale	Choose Assortment Slat B "SFB211" \$2811 OR Slat T "GST228" \$1501 customers who have 50% or more product remaining after 90 days may return it.
	Design Ideas		ongoing	Candle Works Program	\$250 CandleWorks Order • Save 5% on wax skus OR • 50% on the Candle Display  \$500 CandleWorks Order • Save 10% on wax skus OR • Receive the Candle Display Free
	Design Ideas	9/20/11	11/18/11	Spring 2012 Dating Program	• \$500 = Net 60 . • \$1,000 = Net 90 and a 5% invoice discount. • \$2,000 =Net 90 days and FREE freight. ships at the discretion of Design Ideas®, between 12/12/11-3/16/12
	Design Ideas	9/20/11	10/14/11	Early Bird Spring 2012	Early Bird offer! • Place your order by October 14, 2011 with \$250 or more of merchandise on pages 4-20 of the online Spring Supplement catalog (this is a web only catalog) and we will ship all available merchandise between 12/12/11 - 1/13/12 . All remaining merchandise will ship by 3/16/12.
	Punch Studio	9/1/11	11/30/11	Valentine & Easter 2012 Dating Program	\$250 from Valentine & Easter Catalog = 3/10/12 Dating (all items from Spring catalog can be combined to meet minimum) Orders begin shipping 12/15/11.
	Workman	7/1/11	12/31/11	HBBM11 Black Mask	55% non-returnable for ordering at least 1 copy each of the Black Mask Stories: Doors in the Dark, Murder is Bad Luck, The Maltese Falcon & The Parrot That Wouldn't Talk. Ships 9/1/11
	Workman	7/1/11	12/31/11	Fall 2011 Acorns Offer	60%, Free Freight on 25+ units one time offer per ship to; non returnable
	Workman	7/1/11	12/31/11	SNAF11 Supernatural Offer	BlackDog: 55% on Supernatural titles: must order 1 copy each of: Demons, Ghosts, Vampires, Witches, Werewolves & Zombies. Ships 9/1/11
	Workman	7/1/11	12/31/11	LVRF11 Louvre Fall	BlackDog: 55% + Net120 on 3+ Units of the Louvre shps 9/1/11
	Workman	7/1/11	12/31/11	Agatha Christie AGAF11	BlackDog: 5+ on Agatha Christie titles earn 65%
	Workman	1/1/11	12/31/11	2012 Calendar Offer CAL11	50% and Free Freight on orders below 100 units. New calendar titles qualify for + 2%

	<b>Workman</b>	7/1/11	12/31/11	<b>Backlist Lowest Minimum BK1F11</b>	50+ units 55%, free freight, Backlist titles only. Can repeat for multiple orders. MUST CODE ORDERS
	<b>Workman</b>	7/1/11	12/31/11	<b>Backlist Happy Medium BK2F11</b>	75+ units 56%, Net60, free freight. Backlist titles only. Can repeat for multiple orders. MUST CODE ORDERS
	<b>Workman</b>	7/1/11	12/31/11	<b>Backlist Highest Discount BK3F11</b>	100+ units ret/ 57%, Net90, free freight. Backlist titles only. Can repeat for multiple orders. MUST CODE ORDERS
	<b>Workman</b>	7/1/11	12/31/11	<b>Prepack Offer PPKF11</b>	all prepacks earn 55% non ret MUST CODE ORDERS
	<b>Workman</b>	7/1/11	12/31/11	<b>Brainquest Display &amp; Restocking offer BQP11</b>	Earn 55% non ret discount plus Net90 on initial order and all reorders. Please submit display requests to Valarie Alfred by 8-22-11